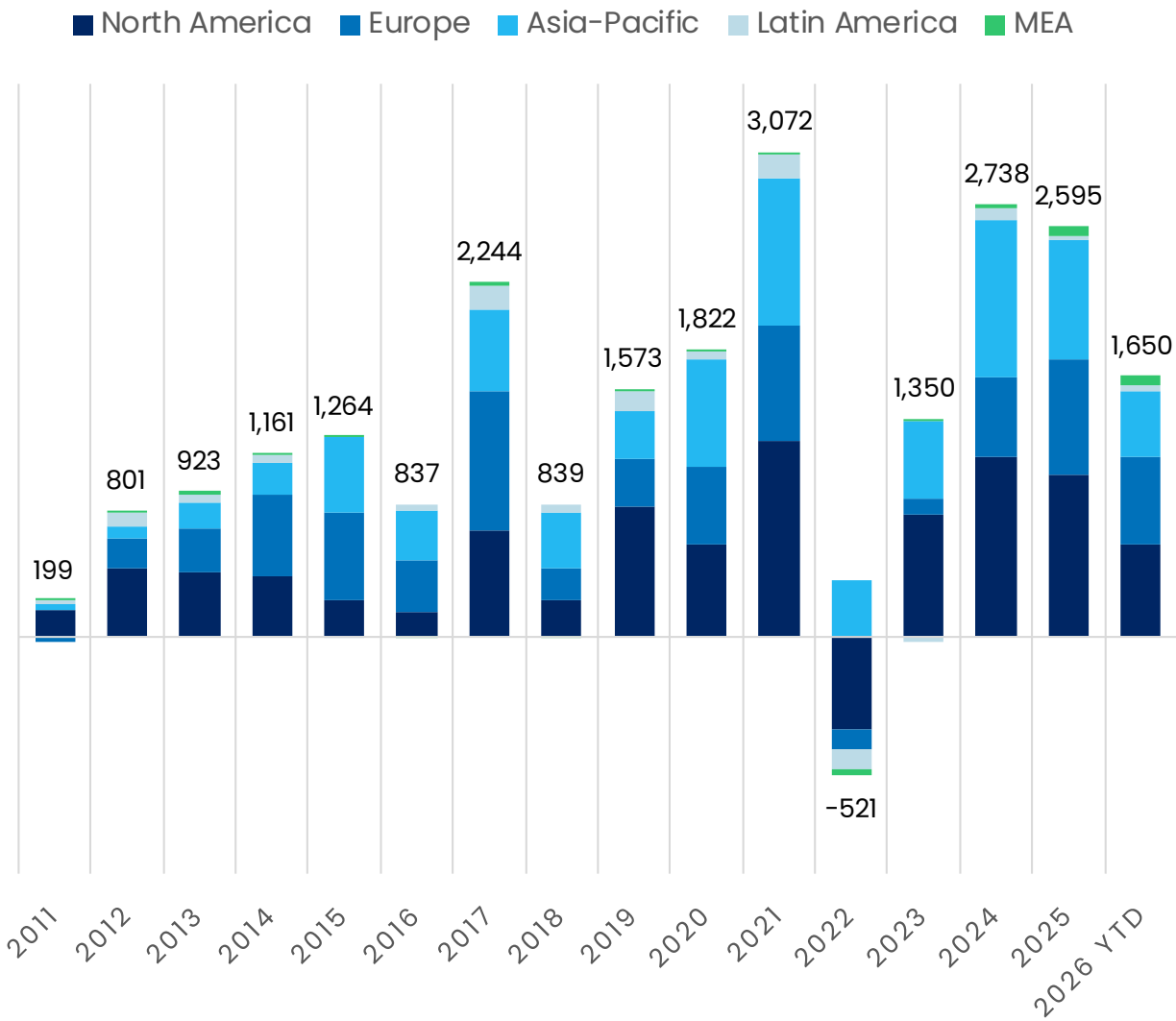


Global Mutual Fund Industry.

Global Mutual Fund Industry.

ANNUAL NET SALES (€bn)



Region/Market	AUM	1M Net	YTD Net Sales		12M Net Sales	
	€bn	Sales	€bn	%	€bn	%
North America	48,398	57	583	1%	1,328	3%
USA	45,511	39	459	1%	1,144	3%
Canada	2,887	18	124	5%	184	8%
Europe	20,497	95	562	3%	894	5%
United Kingdom	3,578	-2	20	1%	2	0%
Germany	1,798	7	52	3%	81	5%
Switzerland	1,634	0	28	2%	41	3%
France	1,464	10	37	3%	29	2%
Italy	1,382	5	22	2%	26	2%
Sweden	1,037	4	12	1%	20	2%
Spain	854	5	32	4%	57	8%
Belgium	565	3	10	2%	15	3%
Netherlands	540	1	20	4%	27	6%
International	5,546	38	254	5%	441	10%
Other Europe	2,099	22	76	4%	155	9%
Asia-Pacific	11,867	99	413	4%	757	8%
China	4,973	2	28	1%	228	6%
Japan	2,121	17	97	5%	140	8%
Australia	1,379	-1	23	2%	49	4%
India	803	19	44	6%	63	8%
Hong Kong	661	2	33	6%	45	8%
Taiwan	588	19	50	11%	55	12%
South Korea	508	26	91	23%	89	23%
Singapore	388	7	27	8%	46	14%
Other Asia-Pacific	447	8	22	5%	42	11%
Latin America	2,518	-10	40	2%	61	3%
Brazil	1,628	-9	11	1%	-9	-1%
Mexico	317	1	14	5%	20	8%
Other Latin America	573	-1	14	3%	50	11%
MEA	726	4	52	8%	73	13%
Total	84,005	245	1,650	2%	3,114	4%

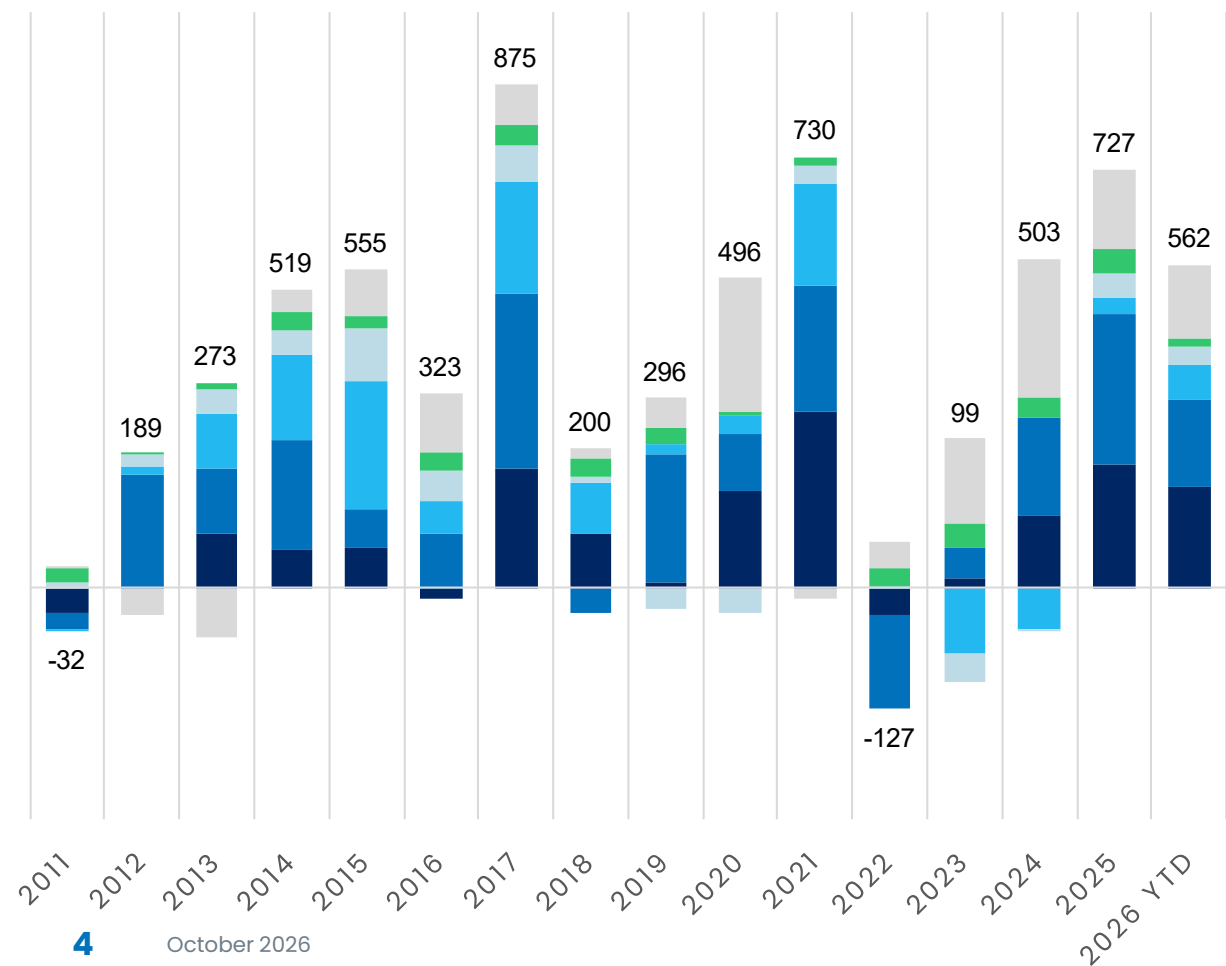


European Mutual Fund Industry

European Mutual Fund Industry.

ANNUAL NET SALES (€bn)

■ Equity ■ Bond ■ Mixed Assets ■ Alternative ■ Other ■ Money Market



Asset Class / Sector	AUM €bn	1M Net Sales	YTD Net Sales €bn	%	12M Net Sales €bn	%
Equity	9,405	27	176	2%	293	4%
Equities Global	3,514	23	127	4%	173	6%
Equities Europe	1,932	-2	-4	0%	0	0%
Equities North America	1,693	3	27	2%	71	5%
Equities Sectors & Themes	1,116	0	9	1%	14	2%
Equities Emerging Markets	670	4	26	5%	49	11%
Other Equities	481	-2	-9	-2%	-14	-3%
Bond	3,949	31	153	4%	282	8%
Bonds Global	1,022	7	34	4%	84	9%
Bonds Corporate	731	6	26	4%	44	6%
Bonds EUR	630	4	24	4%	35	6%
Bonds Europe	508	5	25	5%	34	7%
Bonds Emerging Markets	341	4	23	8%	43	16%
Bonds High Yield	280	3	5	2%	14	5%
Bonds North America	169	1	5	3%	13	8%
Other Bonds	268	1	11	4%	14	6%
Mixed Assets	2,909	6	58	2%	90	4%
Mixed	2,237	3	49	2%	74	4%
Mixed Assets Flexible	672	3	9	1%	16	3%
Alternative	628	4	31	5%	52	9%
Multi Strategies Alternative	326	1	6	2%	10	3%
Bonds Alternative	140	1	11	9%	20	17%
Equities Alternative	142	2	14	11%	22	20%
Digital Currencies	17	0	-1	-2%	0	-1%
Other Alternatives	3	0	0	9%	1	25%
Other	1,257	4	15	0	26	2%
Total Long Term	18,149	72	434	3%	743	5%
Money Market	2,348	23	129	6%	151	7%
Total	20,497	95	562	3%	894	5%

→ €36bn Active
→ €212bn Passive

→ €86bn Active
→ €67bn Passive

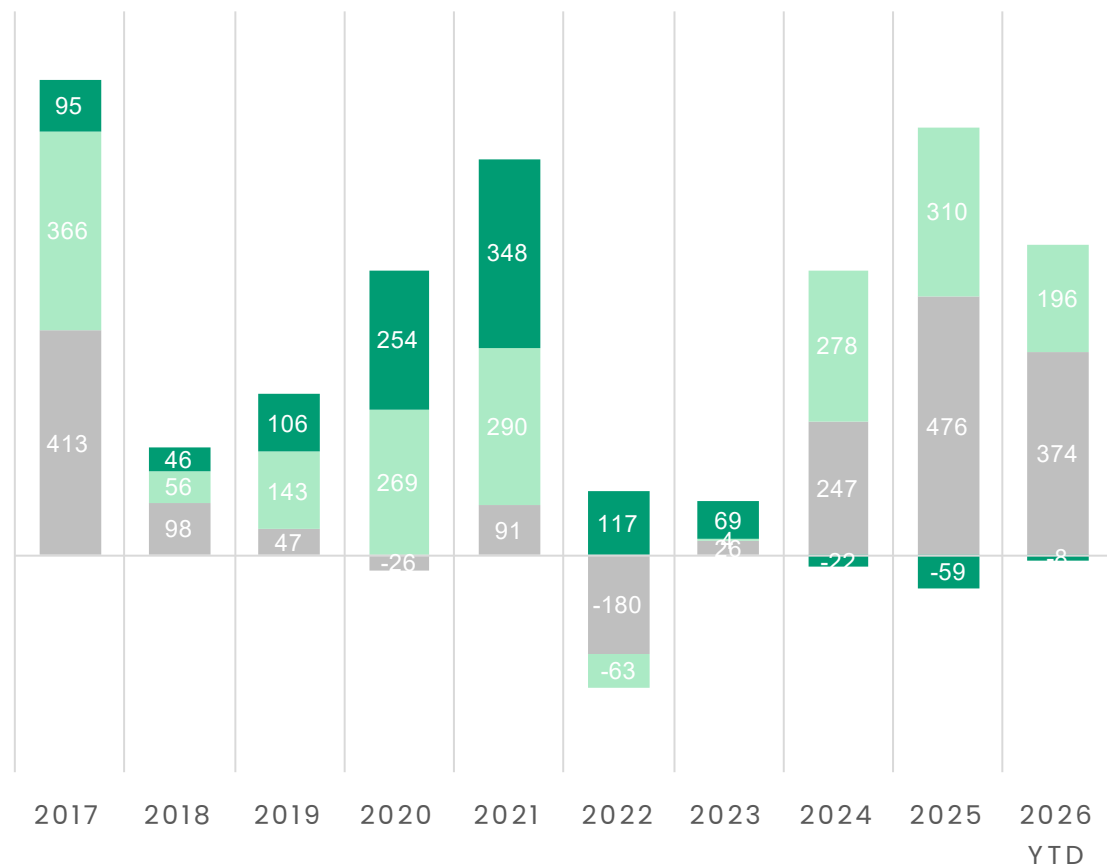


Net sales by ESG approach.

European Mutual Fund Industry

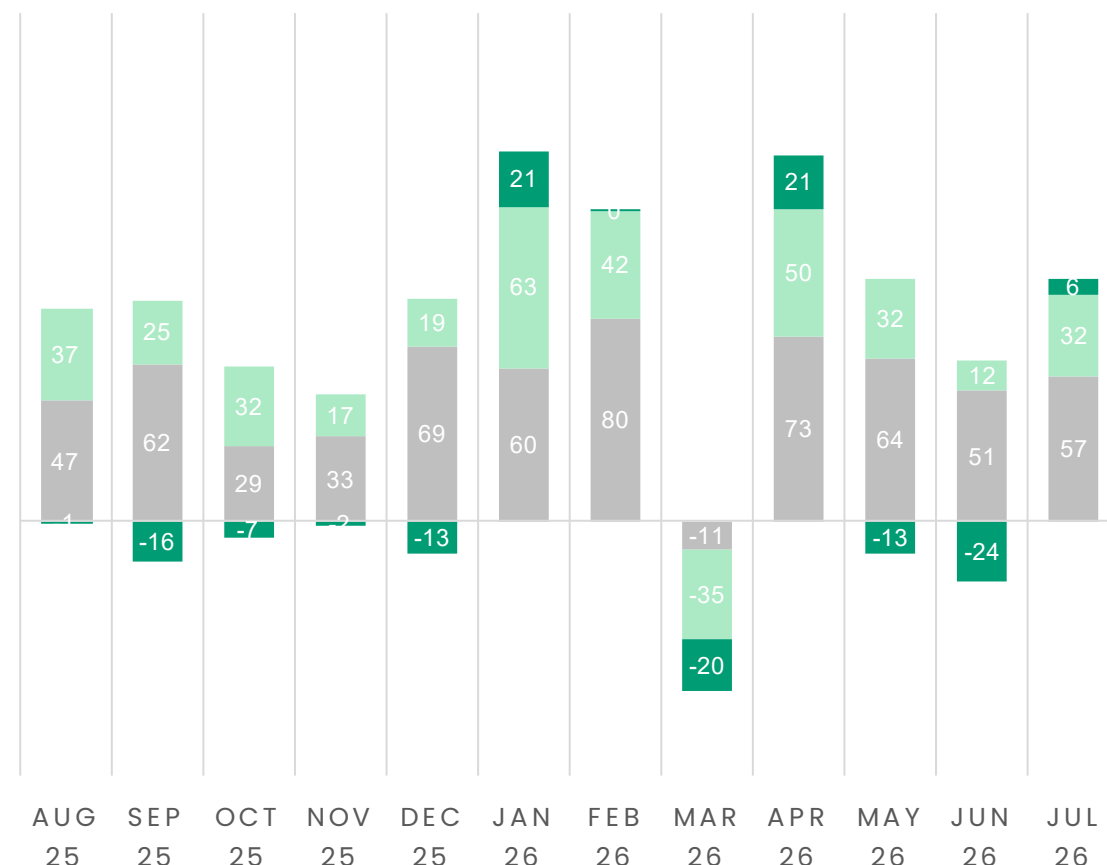
ANNUAL NET SALES (€bn)

■ Not ESG ■ Light ESG ■ Advanced ESG



MONTHLY NET SALES (€bn)

■ Not ESG ■ Light ESG ■ Advanced ESG

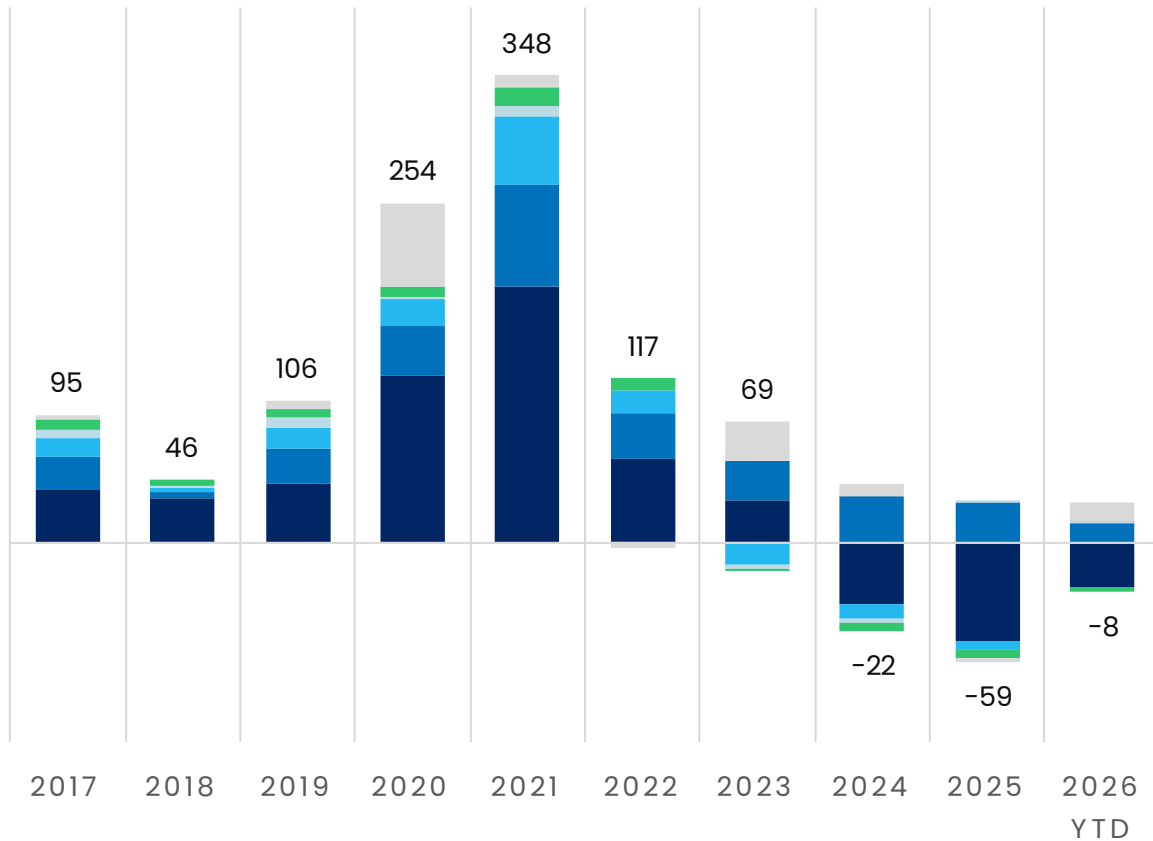


Advanced ESG funds.

European Mutual Fund Industry

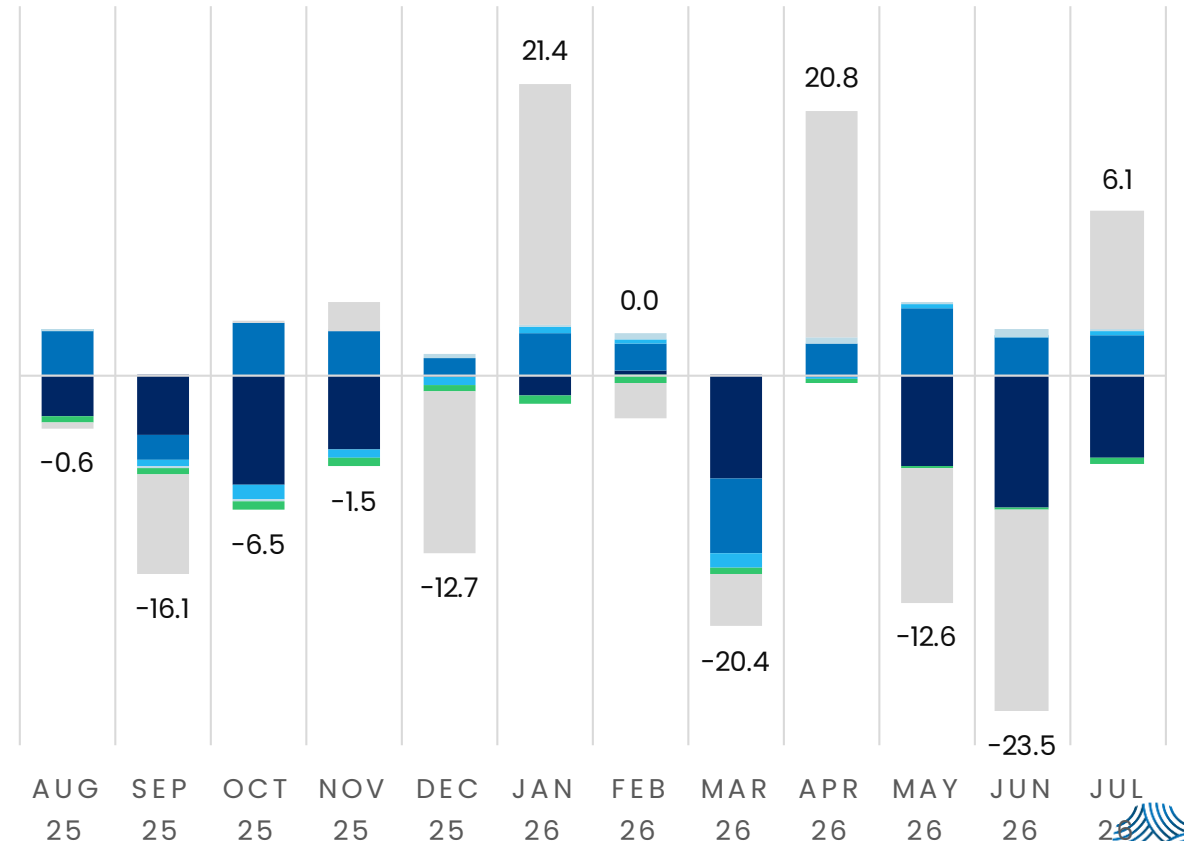
ANNUAL NET SALES (€bn)

Equity Bond Mixed Assets Alternative
Other Money Market



MONTHLY NET SALES (€bn)

Equity Bond Mixed Assets Alternative
Other Money Market

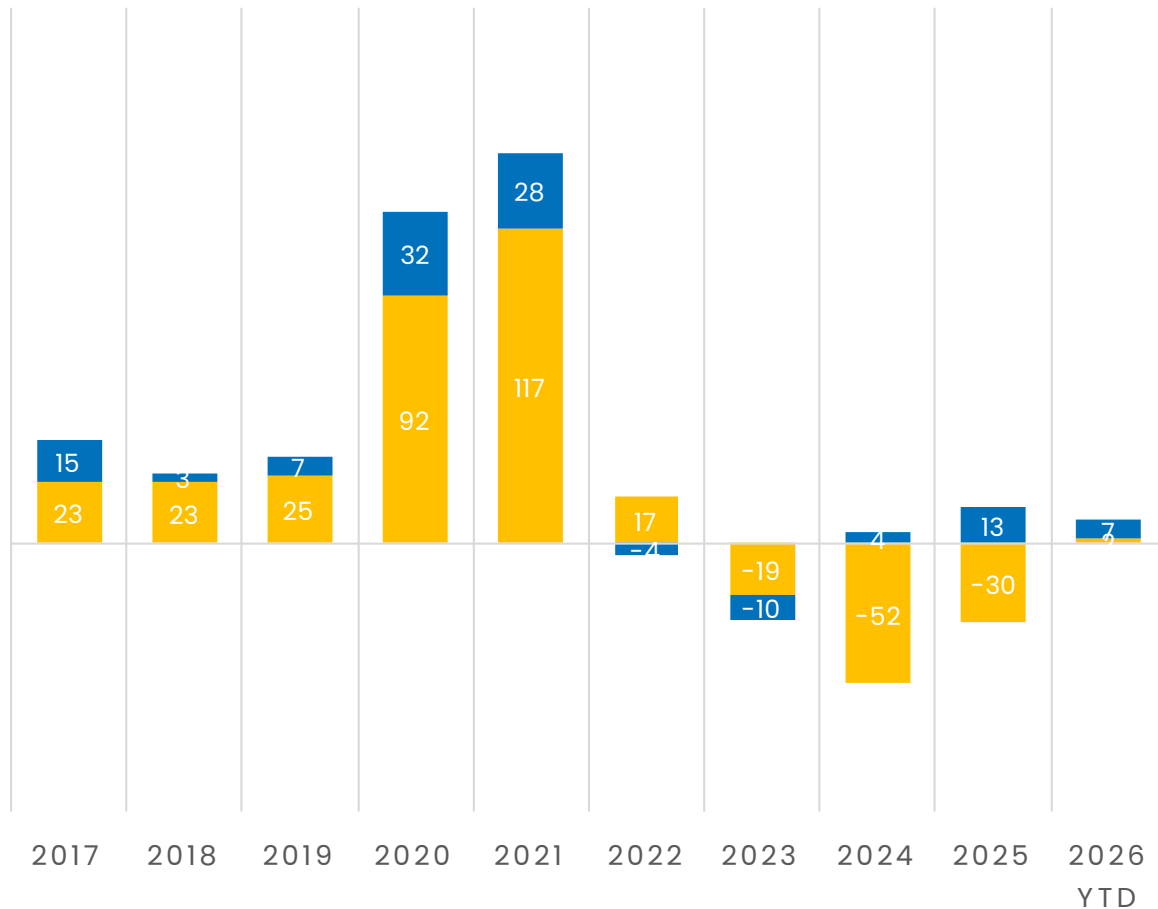


Thematic & sector funds.

European Mutual Fund Industry

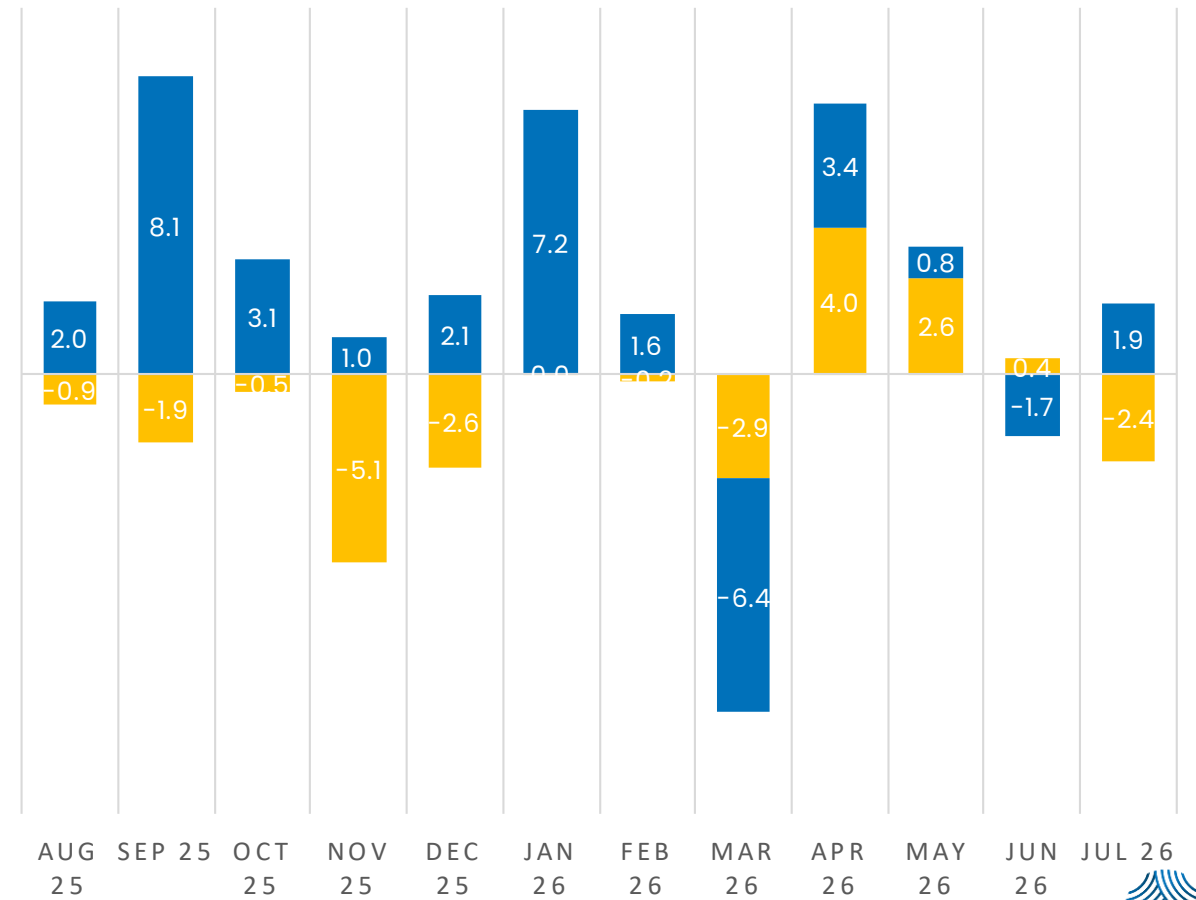
ANNUAL NET SALES (€bn)

Equities Theme Equities Sector



MONTHLY NET SALES (€bn)

Equities Theme Equities Sector

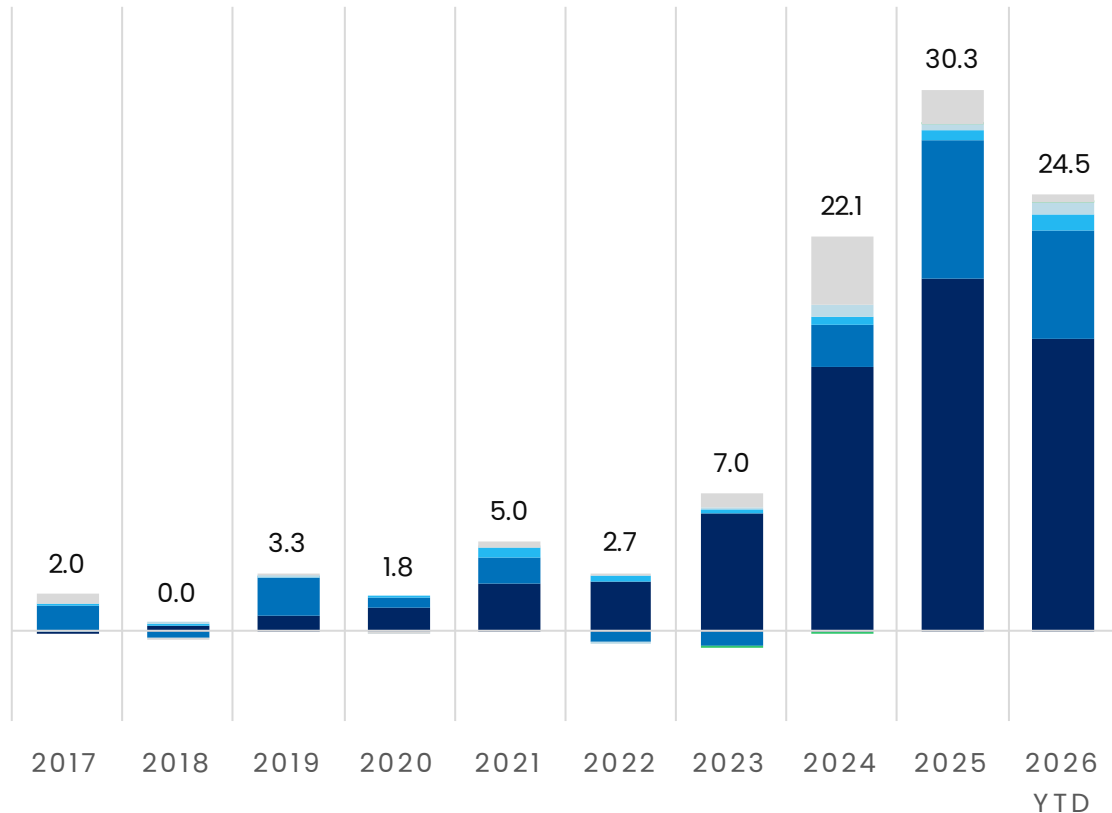


Active ETFs.

European Mutual Fund Industry

ANNUAL NET SALES (€bn)

Equity Bond Mixed Assets Alternative
Other Money Market



MONTHLY NET SALES (€bn)

Equity Bond Mixed Assets Alternative
Other Money Market

